

UNITED STATES OF AMERICA  
POSTAL REGULATORY COMMISSION  
WASHINGTON, DC 20268-0001

Competitive Product Prices  
Alternative Delivery Provider Reseller (ADPR) Contracts  
ADPR 1

Docket No. MC2017-170

Competitive Product Prices  
ADPR 1 (MC2017-170)  
Negotiated Service Agreements

Docket No. CP2017-268

CHAIRMAN'S INFORMATION REQUEST NO. 2

(Issued September 12, 2017)

To clarify the Postal Service's request to add Alternative Delivery Provider Reseller (ADPR) 1 to the competitive product list of the Mail Classification Schedule (MCS), filed August 15, 2017,<sup>1</sup> the Postal Service is requested to provide written responses to the following question. The response is due no later than September 19, 2017.

Please refer to the Attachment. The Attachment contains alternative draft MCS language that describes the ADPR 1 product in terms of the underlying shipping services, rather than in terms of the ADP 1 negotiated service agreement. Please confirm whether this alternative language accurately describes the ADPR 1 product. If not confirmed, please explain.

By the Chairman.

Robert G. Taub

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<sup>1</sup> Request of the United States Postal Service to Add Alternative Delivery Provider Reseller 1 Contracts to the Competitive Product List, and Notice of Filing (Under Seal) of Contract and Application for Non-public Treatment of Materials Filed Under Seal, August 15, 2017 (Request). The contract is an attachment to the Request (ADPR 1 Contract). The Postal Service submitted revised MCS language for this Request to the Commission on August 30, 2017. Responses of the United States Postal Service to Chairman's Information Request No. 1, with Portions Filed Under Seal, August 30, 2017, at 3, Attachment 1.

**Attachment**

**2510 Outbound International**

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**2510.2 Negotiated Service Agreement Groups**

- Global Expedited Package Services (GEPS) Contracts (2510.3)
- Global Bulk Economy (GBE) Contracts (2510.5)
- Global Plus Contracts (2510.6)
- Global Reseller Expedited Package Contracts (2510.7)
- Global Expedited Package Services (GEPS)—Non-Published Rates (2510.8)
- Priority Mail International Regional Rate Boxes—Non-Published Rates (2510.9)
- Outbound Competitive International Merchandise Return Service Agreement with Royal Mail Group, Ltd. (2510.10)
- Priority Mail International Regional Rate Boxes (PMI RRB) Contracts (2510.11)
- Competitive International Merchandise Return Service Agreements with Foreign Postal Operators (2510.12)
- Alternative Delivery Provider (ADP) Contracts (2510.13)
- Alternative Delivery Provider Reseller (ADPR) Contracts (2510.14)

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## 2510.14 Alternative Delivery Provider Reseller (ADPR) Contracts

### 2510.14.1 Description

- a. Alternative Delivery Provider Reseller (ADPR) Contracts provide discounted prices to a reseller for package shipping services to specified destination countries using a combination of the Postal Service and Postal Service delivery agent(s). The reseller offers prices based on its contract to its customers.
- b. Preparation requirements are as specified in the reseller's ADPR contract.
- c. Packages sent under ADPR Contracts may not contain letters unless subject to an exception or suspension as set forth in 39 CFR Parts 310 and 320.
- d. To qualify for an ADPR contract a reseller must be capable, on an annualized basis, of paying at least \$500,000.00 in international postage to the Postal Service.
- e. Individual negotiated agreements must comply with the requirements specified in 39 U.S.C. § 3633.

### 2510.14.2 Size and Weight Limitations

	<u>Length</u>	<u>Height</u>	<u>Thickness</u>	<u>Weight</u>
<u>Minimum</u>	<u>The surface area of the address side of the item must be large enough to completely contain the shipping label.</u>			<u>none</u>
<u>Maximum</u>	<u>46 inches</u>	<u>46 inches</u>	<u>35 inches</u>	<u>70 pounds</u>
	<u>108 inches in combined length and girth</u>			

### 2510.14.3 Minimum Volume or Revenue Requirements

Shippers must commit to tendering varying minimum volumes or postage of ADP contracts on an annualized basis.

### 2510.14.4 Price Categories

The following price categories are available for the product specified in this section:

- Pricing may vary based on origin, weight, destination, and other factors.

2510.14.5 Optional Features

The following additional postal services may be available in conjunction with the product specified in this section:

- None

2510.14.6 Products Included in Group (Agreements)

Each product is followed by a list of agreements included within that product.

- ADPR 1
  - Baseline Reference  
Docket Nos. MC2017-170 and CP2017-268  
PRC Order No. TBD
  - Included Agreements  
TBD